QuickTRASH Training Supplement



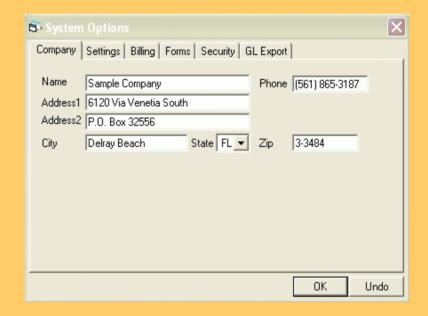
Super Software, Sensibly Priced, BUSINESS MANAGEMENT FOR REFUSE HAULERS 2005

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Setting up the System

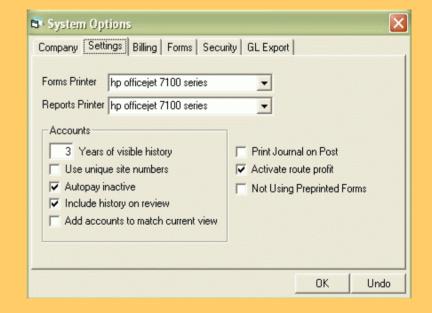
- System Options must be defined prior to setting up anything else in the database.
- Company Tab
 - Company name
 - Company address
 - Company phone number.



Select each tab and fill in the requested information. Each tab is displayed on the following pages.

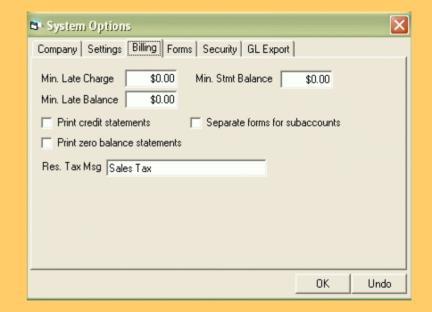
System Setup Tabs — Settings Tab

- Settings Tab
 - Select the form types to be used
 - Select your report printer
 - Check the options that are right for your company



System Setup Tabs — Billing Tab

- Billing Tab
 - Define billing options
 - Late Charges
 - Balances
 - Printing Instructions
 - Statement TaxMessage



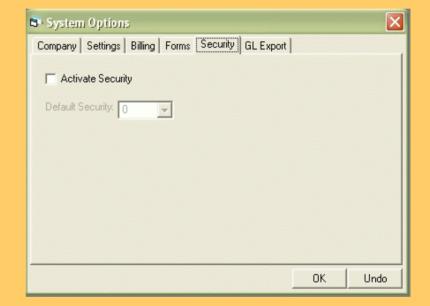
System Setup Tabs — Forms Tab

- Forms Tab
 - This tab is used for defining printing options.
 - Fill in this information only if the company will be using preprinted forms.



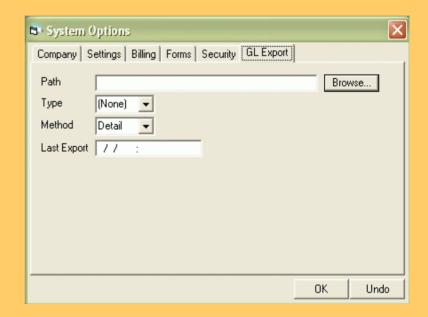
System Setup Tabs — Security Tab

- Security Tab
 - This feature is optional.
 - Check Activate Security if you want to turn this feature on.
 - Select the level of security desired.



System Setup Tabs — GL Export Tab

- GL Export Tab
 - This screen is only used if one or more of the following will be used:
 - QuickBooks Export
 - Mapping
 - NY Cards



Your QuickTRASH Trainer will explain how to set up this form.

Setting up Codes

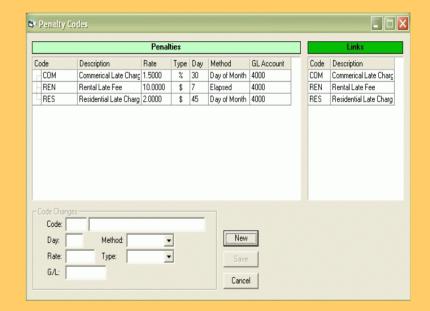
Certain codes must be set up in QuickTRASH before processing can begin.

- Late Penalty Charges
- Billing Group Codes
- Charge Codes
- Credit Codes
- Tax Item Codes
- Tax Group Codes
- Container Profiles

Each screen is displayed on the following pages.

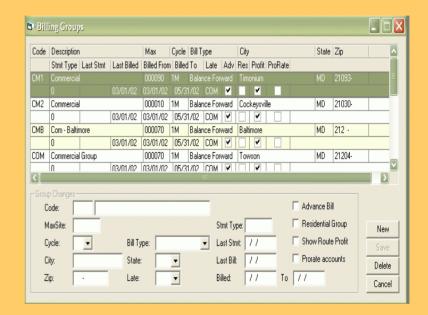
Codes — Late Penalty Charges

- Late Penalty Charges
 - This feature is optional.
 - In this screen you can set up multiple finance terms that can be charged to your delinquent customers at the end of each billing cycle.



Codes — Billing Groups

- Billing Group Codes
 - This code is REQUIRED.
 - This screen allows you to divide customers into different groups, according to their billing cycle.
 - At least one Billing Group must be set up in the system.



Codes — Charge Codes

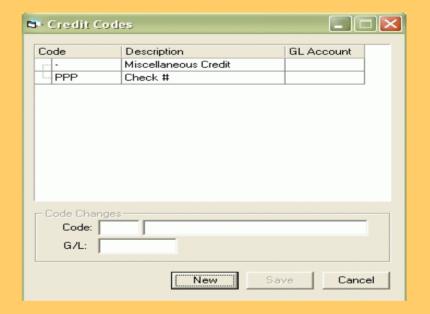
Charge Codes

- This step is REQUIRED.
- Setting up this screen will allow customers to be automatically charged a the end of each billing cycle. These are called "Recurring Charges".
- Along with recurring charges, codes can be created for any extra service that might be provided to the customer.
- Codes can be set up for any number of transaction charges.
- All codes created in this screen can be accessed from the Customer Master Record for assigning them as recurring charges, or in the Sales and Adjustment screen for a one time charge.



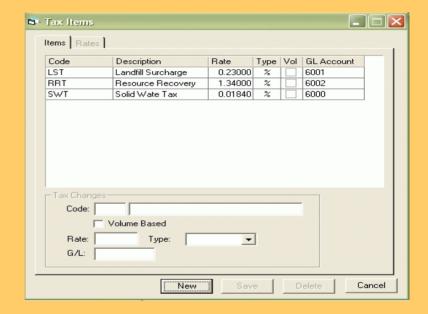
Codes — Credit Codes

- Credit Codes
 - Credit Codes define the types of payments your company will accept.
 - Check
 - Cash
 - Credit Card, etc.



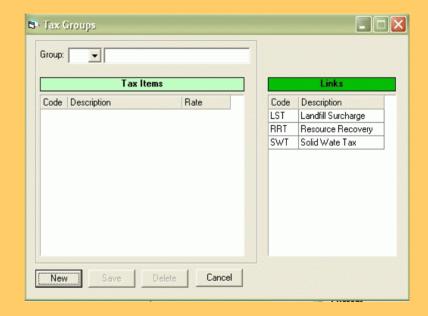
Codes — Tax Item Codes

- Tax Item Codes
 - This step is only required if you have to charge your customers tax.
 - This screen specifies tax types.



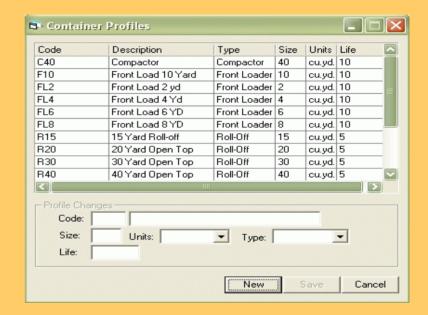
Codes — Tax Group Codes

- Tax Group Codes
 - If tax items were created, they need to be assigned to a tax group.
 - Tax groups can be whatever you want them to be.
 - State
 - County
 - City, etc.



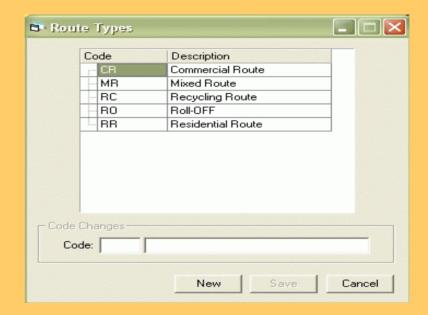
Codes — Container Profiles

- Container Profiles
 - This feature is optional.
 - This screen describes the different types of containers with which your company deals.
 - With container tracking, you can see what containers are in the "yard" and what containers are at a customer's site.
 - Information on this screen is used by the Container Maintenance Screen and the Customer Master Screen.



Setting up Routes - Route Types

- Route Types
 - Route tracking is optional
 - Route Types defines a code for each different Type of Route i.e. residential, commercial, recycle, etc.



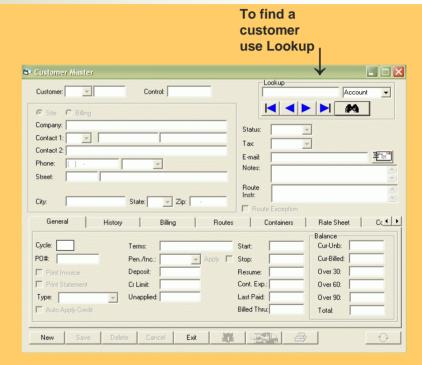
Setting up Routes - Route Detail

- Route Detail
 - Route tracking is optional
 - Route Detail further defines the different Route Types, i.e., residential 1, residential 2, etc.



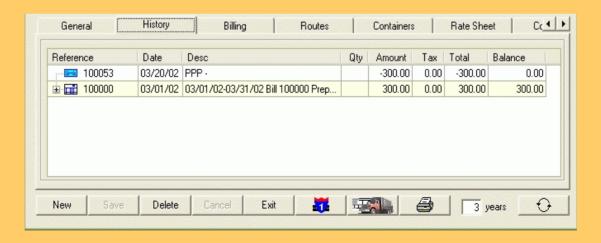
Setting up a New Customer

- The top of the Customer Master screen is used for Customer Site and Billing Information: Name, Address, Phone, etc.
- The bottom is used to set up and track a customer's data.
- The General Tab further defines and describes the customer.



Customer Master Tabs — History Tab

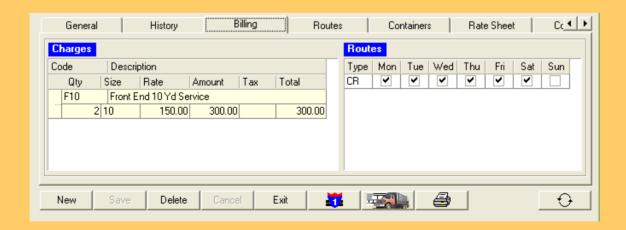
- History Tab
 - This screen is used to view transaction (payments, invoice) history.
 - There is no manual input into this screen.



Customer Master Tabs — Billing Tab

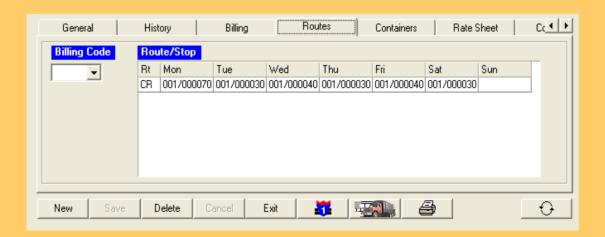
Billing Tab

- This is the screen where "recurring charges" are assigned to the customer.
- Any charge assigned here will be automatically charged at the end of the billing cycle.
- Multiple charges may be assigned to each account.



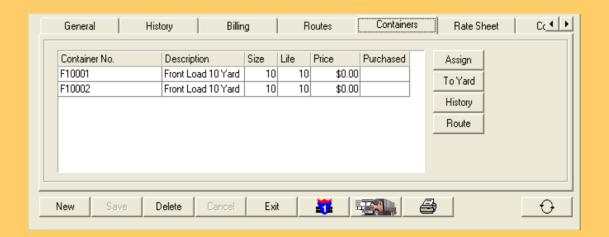
Customer Master Tabs — Route Tab

- Route Tab
 - This tab assigns a route to a customer.
 - A customer can be set up on more than one route



Customer Master Tabs — Containers Tab

- Containers Tab
 - This tab assigns containers between the company and the customer.
 - From "yard" to customer
 - From customer to "yard"
 - From customer to customer



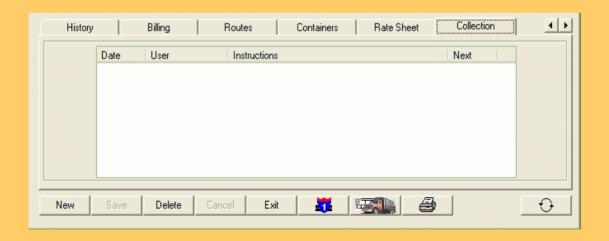
Customer Master Tabs — Rate Sheet Tab

- Rate Sheet Tab
 - This tab allows you to specify a "special" charge code rate for this customer.
 - The special rate will override the default charge code rate (other than recurring charges).



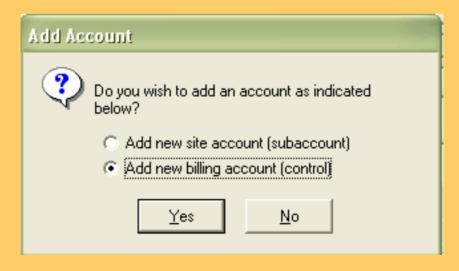
Customer Master Tabs — Collection Tab

- Collection Tab
 - This tab is used for logging calls made to the customer relating to collections.



Master/Sub Accounts

- When adding a new Customer the system asks whether the new Customer is a Master or Sub Account.
- A Sub Account is another site address for the Master Account.
- A Master Account can have multiple Sub Accounts.
- Select Add new site account if the customer is a Sub Account of the existing Customer.
- Select Add new billing account if the Customer is a Control or Master Account.



The Lookup Box



- The lookup box finds customers that have already been set up in the system.
- You can lookup a customer by their Account, Name, Street, Phone, or Invoice by typing the information in and hitting enter.
- The blue buttons let you scroll through the records.
- Advanced Lookup is described on the next page.

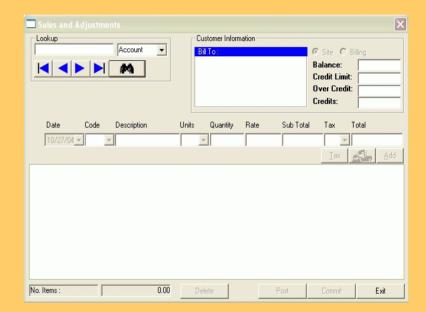
Lookup: Advanced Lookup

- The Advanced Lookup expands the way to search for a customer.
- Type in the customer criteria and hit Search.
- The more information you enter the more defined the search.



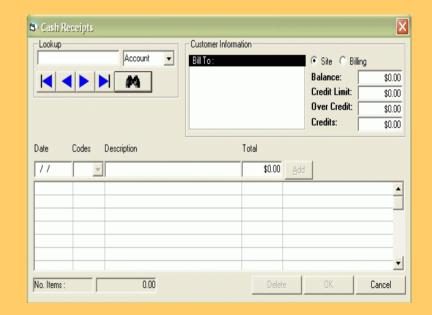
Daily Processing — Sales and Adjustments

- The Sales and Adjustments screen is for entering any extra charges to the customer.
 - Sales
 - Special Service Charges
 - Adjustments
 - Returned Check Fees
 - Beginning Balances, etc.
- Transactions entered in this screen will remain in the Journal until posted.



Daily Processing — Cash Receipts

- The Cash Receipts screen is where Payments are entered.
 - Cash payments
 - Credit adjustments
- Transactions entered in this screen will remain in the Journal until posted.



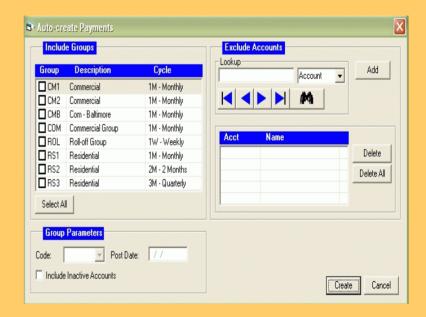
Daily Processing - Journal

- The **Journal** is a holding area for viewing transactions before they are posted to the Customer's Account.
 - Sales and Adjustments
 - Cash Receipts
 - Dispatching Work Orders
- Journal Entries are not manually entered but can be:
 - Edited
 - Deleted
 - Printed
 - Posted



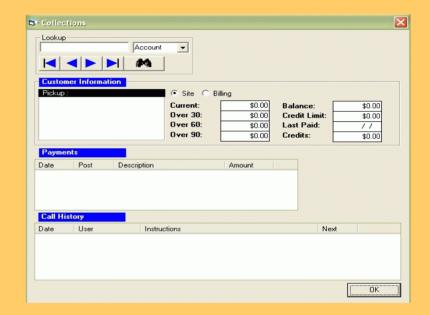
Daily Processing — Auto Create Payments

Auto Create Payments allows you to automatically apply payments received from the customer to a billing group instead of individually in the Cash Receipts Screen .



Daily Processing - Collections

- The Collections screen is used to track the Customer Collections process.
- Payment History can also be viewed on this screen.
- Notes entered here can be viewed on the Customer Master Screen.
- Notes entered on the Customer Master Screen can be viewed here.



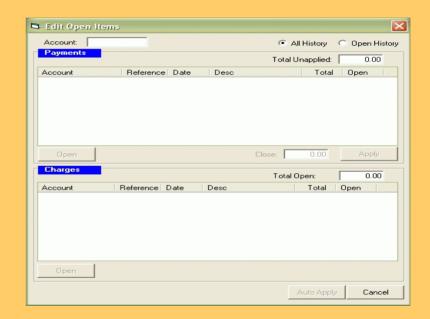
Daily Processing — Re-sequence Routes

- The Re-sequence Routes screen is only used when Routing has been set up in the system.
- A customer is assigned a "Stop Number". This number signifies the customer's position as it appears in the route.
- With this screen the stop numbers can be adjusted so additional stops can be added to the route.



Daily Processing - Open Items

- The Open Items screen is used to view open transactions
 - Individual Charges
 - Individual Payments
- With this screen you can assign which payment is to be applied to which charge.



Dispatching — Entry/Maintenance

- Dispatching Entry/Maintenance is used for creating and editing Work Orders.
- The Ticket Tab gives general information about the order:
 - Drop off or Pick up of roll off containers
 - Scheduling painting containers
 - Any service for the customer
- The Transaction Tab lists the individual charges the customer will be billed.
- The Detail Tab shows the transactions for which the customer has already been billed.



Dispatching — Process & Print Tickets

The Process Dispatch Tickets Screen is use to manually change the status on a batch of tickets.



Dispatching - Process & Print Tickets

The Print Dispatch
Screen uses the same
selection criteria as the
proceeding screen for
printing Dispatch Tickets.



Group Billing

- Group Billing
 - All customers in the group are billed at the same time.
 - Steps to follow for Group Billing:
 - Late Charges
 - Pre-Billing Report
 - Recurring Charges
 - Print Statements
 - Print Open Item (OI) Statements
- Group Invoices
 - Invoices are created for work done at time of service.
 - Steps to follow for Invoicing:
 - Create Invoices
 - Print Invoices
- Un-Bill Groups

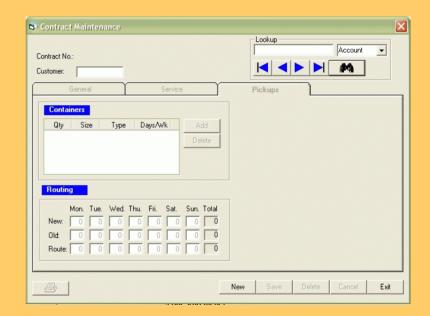
Individual Billing

- Individual Billing
 - Each customer is billed individually.
 - Steps to follow for Individual Billing:
 - Recurring Charges
 - Print Statements
 - Print Open Item (OI) Statements
- Individual Invoices
 - Invoices are created for work done at time of service.
 - Steps to follow for Invoicing:
 - Create Invoices
 - Print Invoices

Contracts

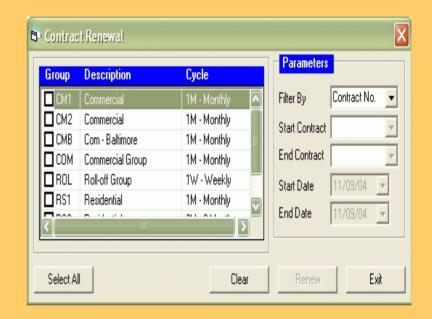
Contracts

- This feature is optional.
- This screen allows you to set up contracts with your customers.
- The General Tab contains the name, address, and miscellaneous contract information.
- The Service Tab lets you specify dates and dollar amounts associated with this customer's contract.
- The Pickup Tab contains routing schedules and container data.
- Contracts can be printed on preprinted forms.



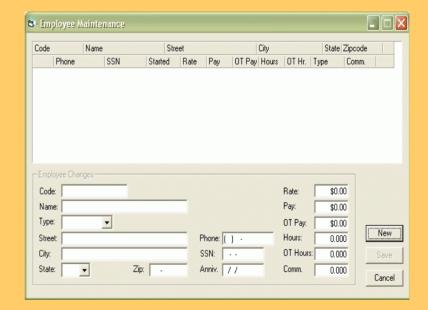
Contract Renewal

- Contract Renewal
 - Select one group or all groups
 - Select by Start or Expiration Date
 - All contracts that meet the criteria will be renewed
 - For a list of contracts set to expire run the Contracts Expire Report in Daily Reports.



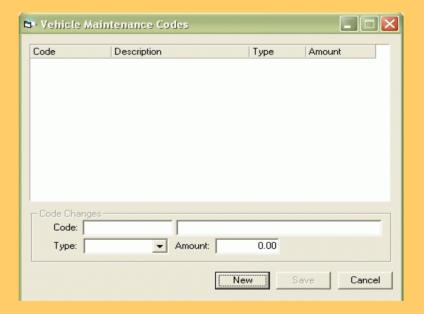
Employees

- The Employee feature is optional.
- In this screen, you can set up your Drivers, Technicians, Clerks and Salespeople.
- There are required fields when setting up an employee:
 - Code
 - Name
 - Type
 - A code for an employee can be their initials, first name, employee number, etc.



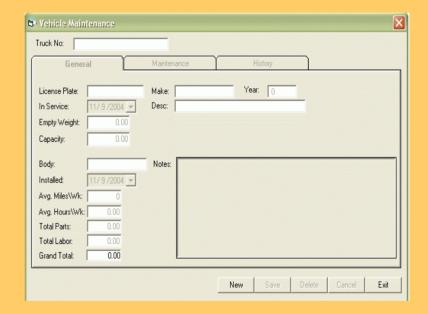
Truck Codes

- Truck Codes
 - Codes must be entered in order to track vehicles.
 - This screen shows the different types of vehicles used by your company.



Truck Maintenance

- Truck Maintenance
 - This screen gives details of each vehicle.
 - This screen is also used for tracking maintenance information for each vehicle.



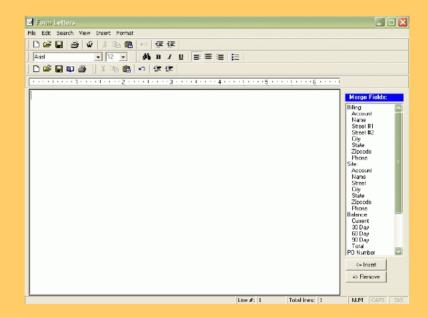
Late Notices

- This screen will allow you to send out Late Notices to customers that are over 30, 60, or 90 days past due.
- Late notices can be in the form of a statement or postcard.
- Late Notices can also be sent to the customer in letter format by using the Mass Mail Module.



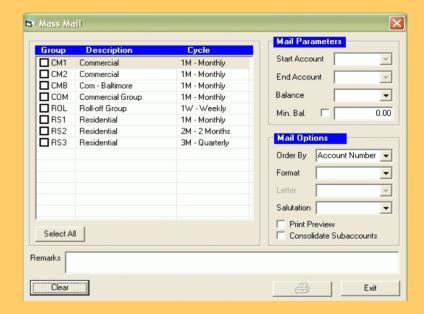
Letters

- The **Letters** screen allows you to create a letter to be sent to one or more customers.
 - Customer names, addresses, balances, among other fields, can print on the letters.
 - Letters can not be printed from this screen.



Mass Mail

The Mass Mail module allows you to print Letters out to a group of customers.



Month End

- Month End resets the dollar amount fields on the Truck Maintenance Screen back to zero.
- Month End does not effect Truck Maintenance History.

Reports

- Billing Code
- Route List
- Customer Reports
 - Customer List
 - Aged Balances
 - Account Review
- Collections
- Dispatch List
- Tax Reports

- General Ledger
 - Missing Tax GL
 - Missing Code GL
 - GL Summary
- Container List
- Contracts Expiring
- Trucks
 - Truck List
 - Preventive Maintenance

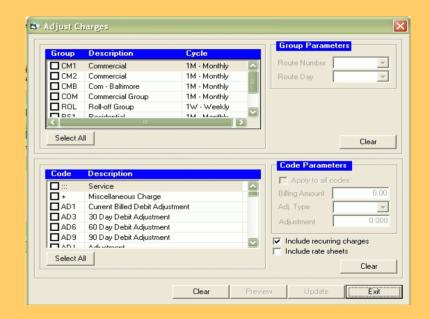
The Analyze Tab — Route Profit

- The Route Profit report will only be accurate if you have routes assigned to your customers.
- After selecting a route number the system will automatically calculate route totals.
- Totals can be viewed by the day or month.
 This report can be printed by hitting the Print button.



Analyze Tab — Charges

- This screen can increase or decrease rates for one or all charge codes that are setup in the system.
- This screen can also be used to increase or decrease the recurring charge rates that are assigned to your customers.



Analyze Tab — Map Route

- This feature requires **DeLorme**Street Mapping Software.
- This screen will allow you to see all customers on a route displayed on a Street Atlas.
- You can then define the stop sequence and get driving directions.
- The Street Atlas and driving directions can also be viewed for a single customer from the Customer Master Screen.

